

Beyond the Buzzwords:  
*Threat Exposure and Attack Surface Management in 2025*

BSides Luxembourg 2025

Peder Grundvold  
Service Lead Exposure Management



# whoami

- From Oslo, Norway ❄️ 🐻
- M.Sc. (Information Security) from NTNU and UCSB
- Working with offensive security, pentesting and “VMaaS”
- Last two years leading the area of exposure mgmt. in my current company
- Fun fact: all “mountain pictures” here are from Chamonix, France – where I have also lived 🏔️

**mnemonic**

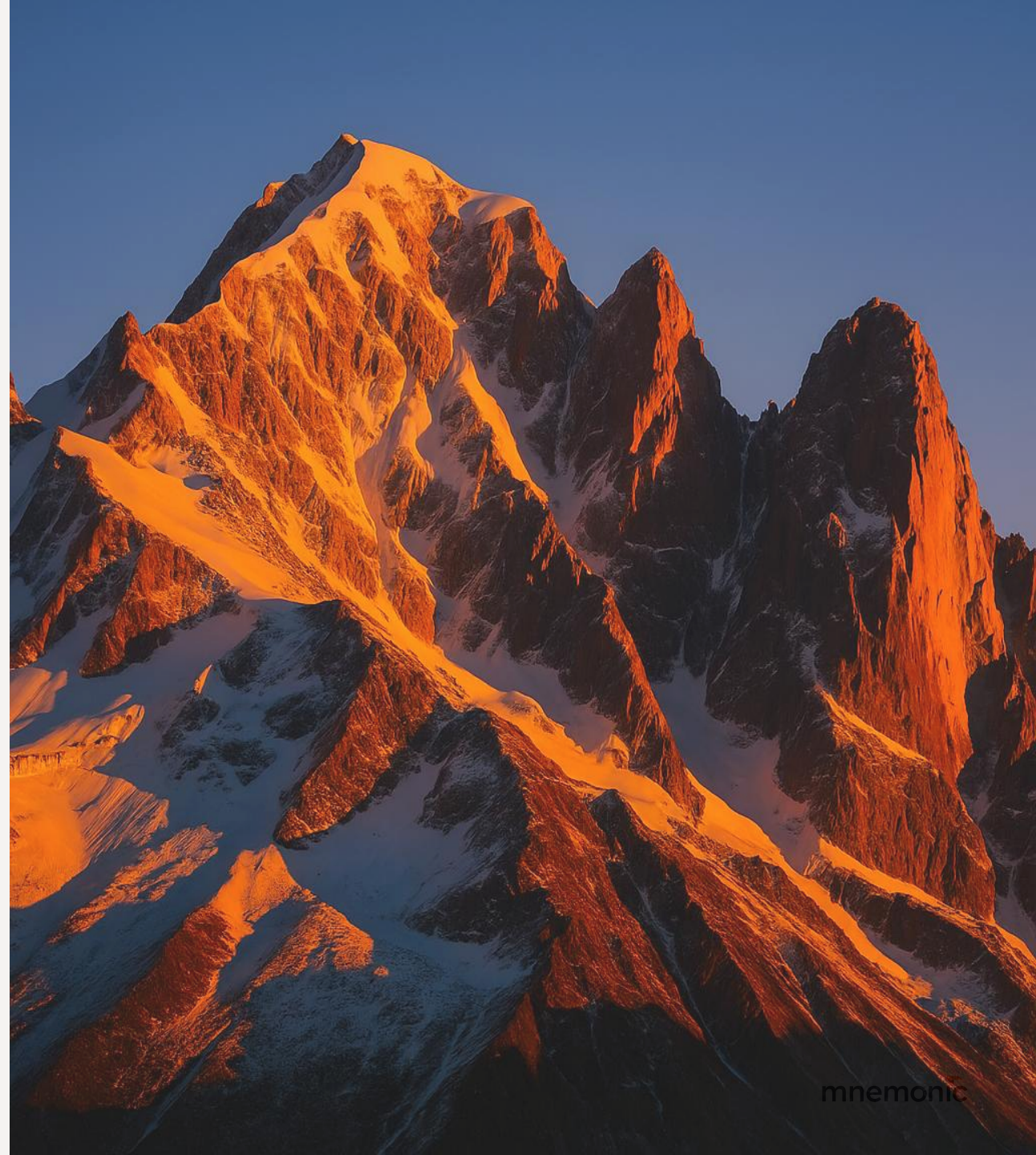
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mnemonic AS | Henrik Ibsens Gate 100, 0255 Oslo

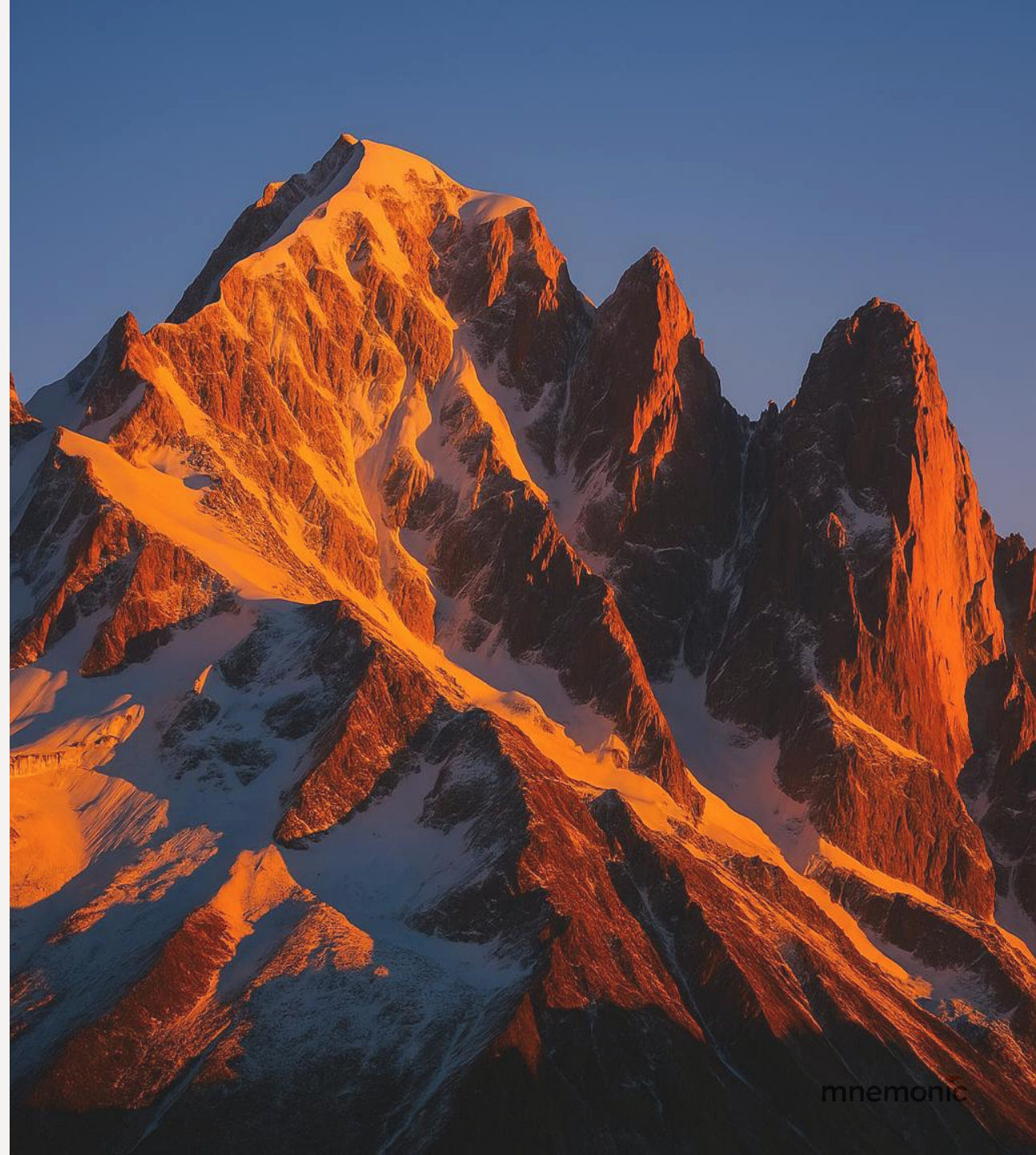


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# Agenda

- Threat landscape in 2025
- Evolution in the last 20 years
- Current phase: CTEM
- “Validation”
- CTEM in practice
- Key takeaways



## Threat Landscape

f t e in

### Thousands of devices exposed to critical Cisco IOS XE software bug

[Steve Zurier](#) October 18, 2023

### Fortinet Warns of Critical Vulnerability in FortiManager Under Active Exploitation

Oct 24, 2024 Ravi Lakshmanan

### RESEARCHERS RELEASED EXPLOIT CODE FOR ACTIVELY EXPLOITED PALO ALTO PAN-OS BUG

Pierluigi Paganini April 17, 2024

OPENSSSH — VULNERABILITIES — CYBERSECURITY — NEWS

### Pre-auth RCE to root in OpenSSH server: 700,000 instances exposed

RHEL 9 affected, Debian, Ubuntu, SUSE push fixes

THE STACK

July 1, 2024 . 5:56 PM — 4 min read



### Norwegian Entities Targeted in Ongoing Attacks Exploiting Ivanti EPMM Vulnerability

Aug 02, 2023 Newsroom

Vulnerability / Cyber Attack

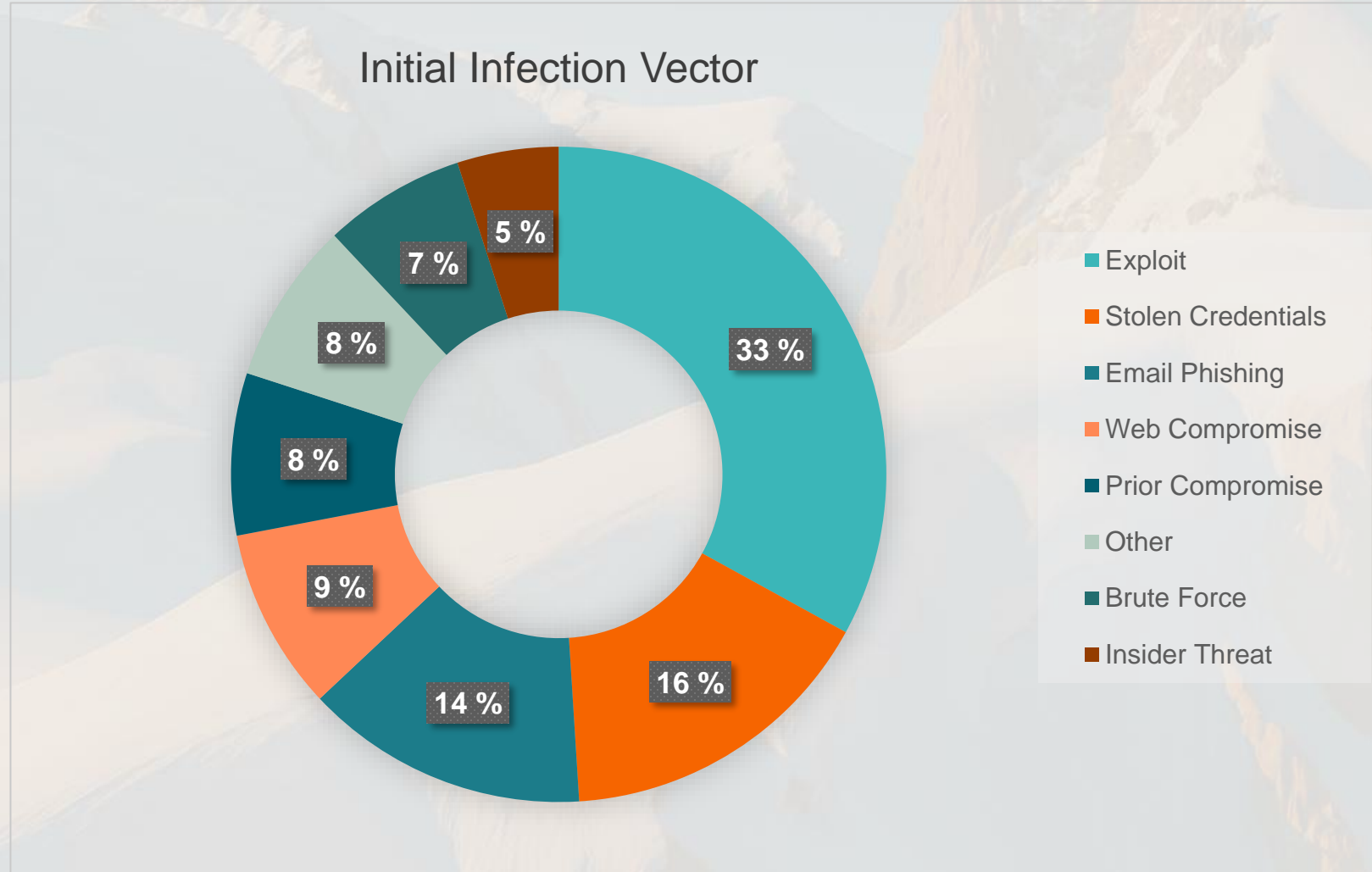
### CRITICAL APACHE LOG4J2 FLAW STILL THREATENS GLOBAL FINANCE

Pierluigi Paganini June 01, 2024



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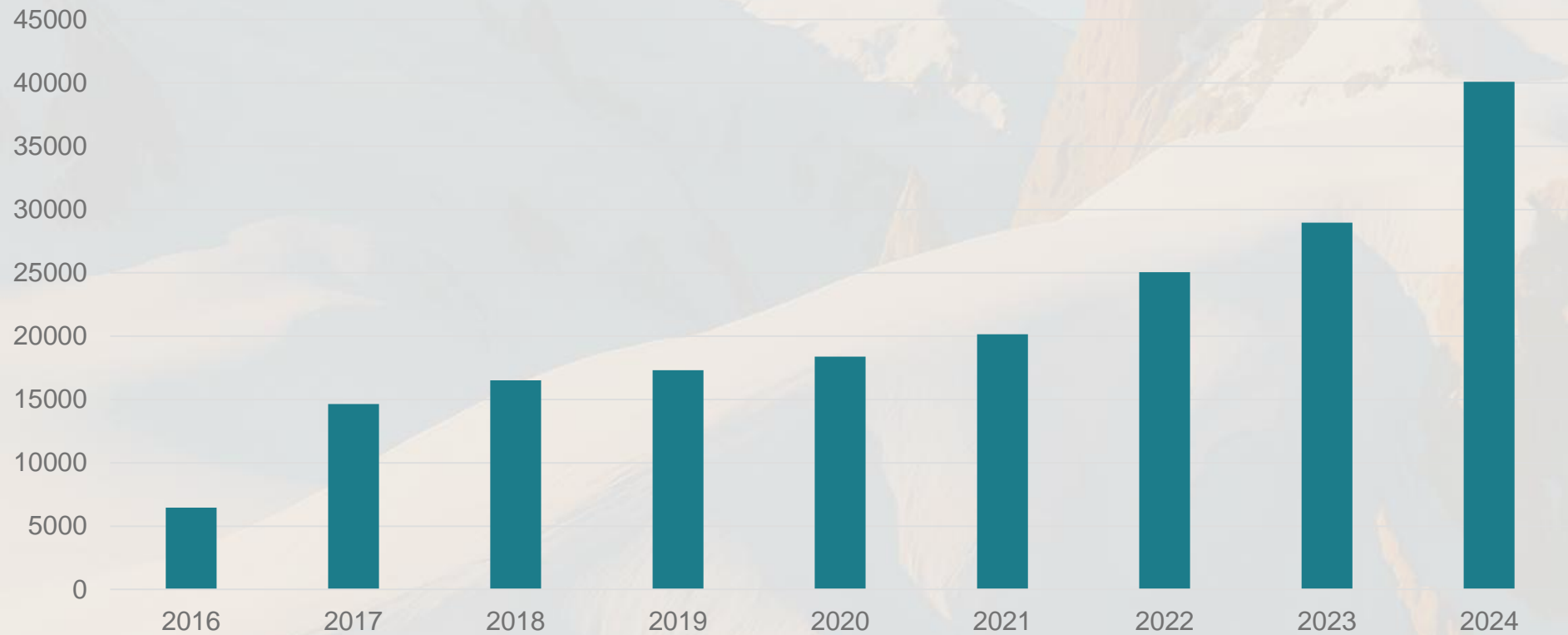
# Threat Landscape



Source: CrowdStrike: <https://go.crowdstrike.com/rs/281-OBQ-266/images/CrowdStrikeGlobalThreatReport2025.pdf>

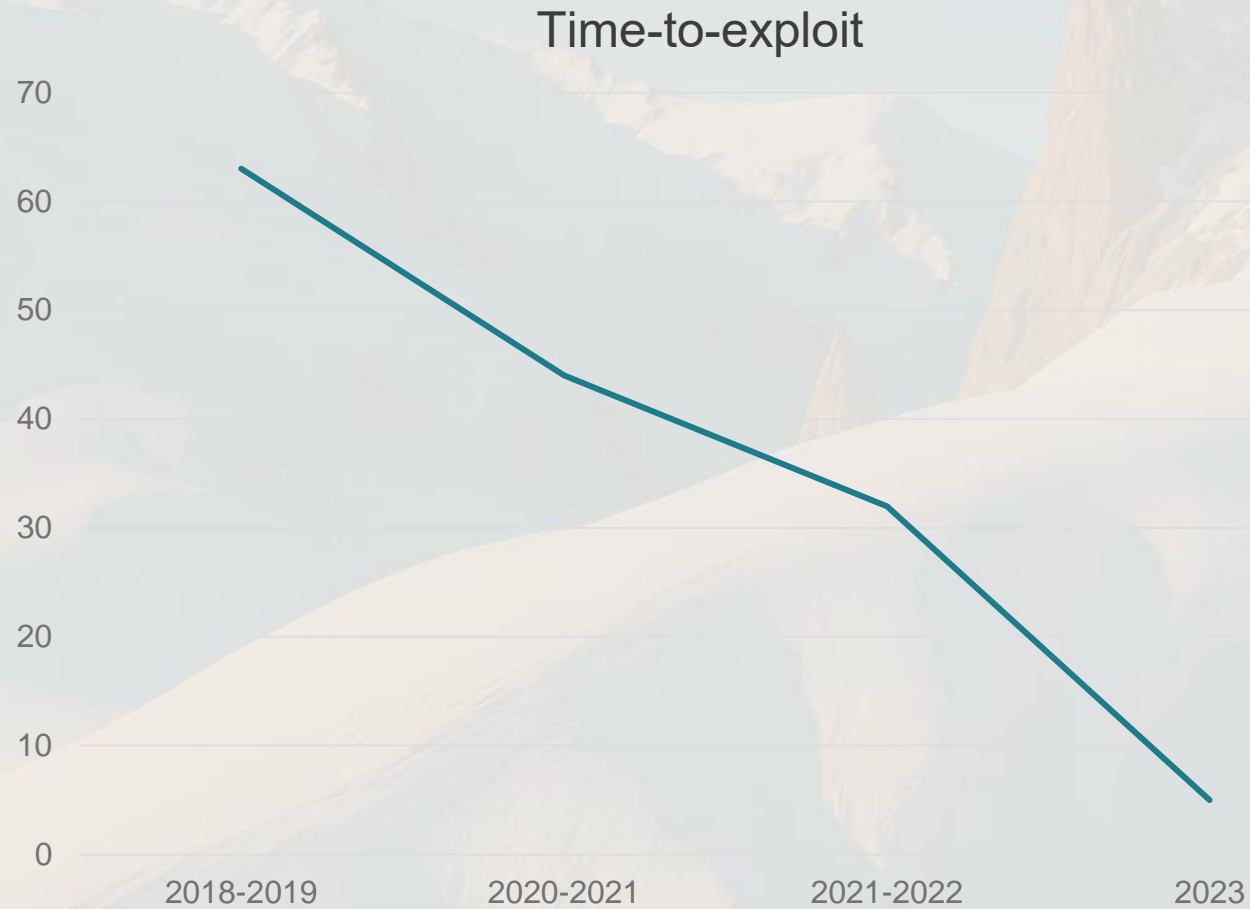
# Threat Landscape

## Disclosed CVEs





# Threat Landscape



Source: Google Mandiant: <https://www.mandiant.com/resources/blog/time-to-exploit-trends-2021-2022>, <https://cloud.google.com/blog/topics/threat-intelligence/time-to-exploit-trends-2023>

# “The Perfect Storm”

- **Expansion of Digital Footprint**

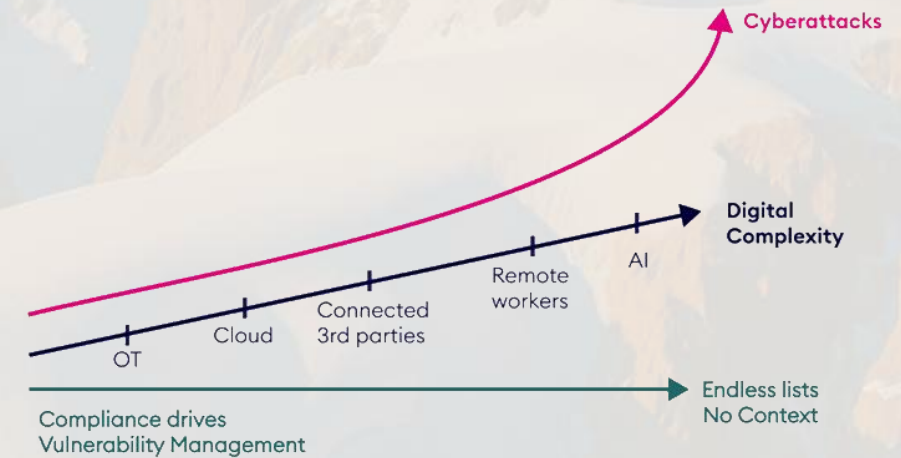
- Modern attack surfaces include cloud services, IoT devices, and third-party integrations, in addition to traditional IT assets

- **Increased Complexity**

- Rapid adoption of new technologies increases misconfigurations and unknown exposures

- **More Sophisticated Attackers**

- The capabilities of threat actors are rapidly increasing, using AI and automations to facilitate continuous detection and rapid mass exploitations





## Recap definitions...

### Definition

A **vulnerability** is a weakness in your infrastructure, networks or applications that potentially exposes you to threats



### Definition

**Threat** is a process that magnifies the likelihood of a negative event, such as the exploit of a vulnerability



### Definition

**Risk** is the potential for loss, damage or destruction of assets or data caused by a threat

## Recap definitions...



# Mission goal

... for “proactive security”:

“Enhance **Cybersecurity resilience** by **reducing** the **likelihood** of successful attacks and **minimizing** the potential **impact** of any given threats”





# Mission goal

... for “proactive security”:

**Cybersecurity resilience:** reducing  
likelihood, minimizing impact





# Mission goal

... for “proactive security”:

**Cybersecurity resilience:** reducing likelihood, minimizing impact

Note: **Removing all risk is not possible...**

- Cannot patch all **vulnerabilities**
- Cannot eliminate all **threats**

Externally: reduce attack surface, close open doors

- *Run faster than the other guy*

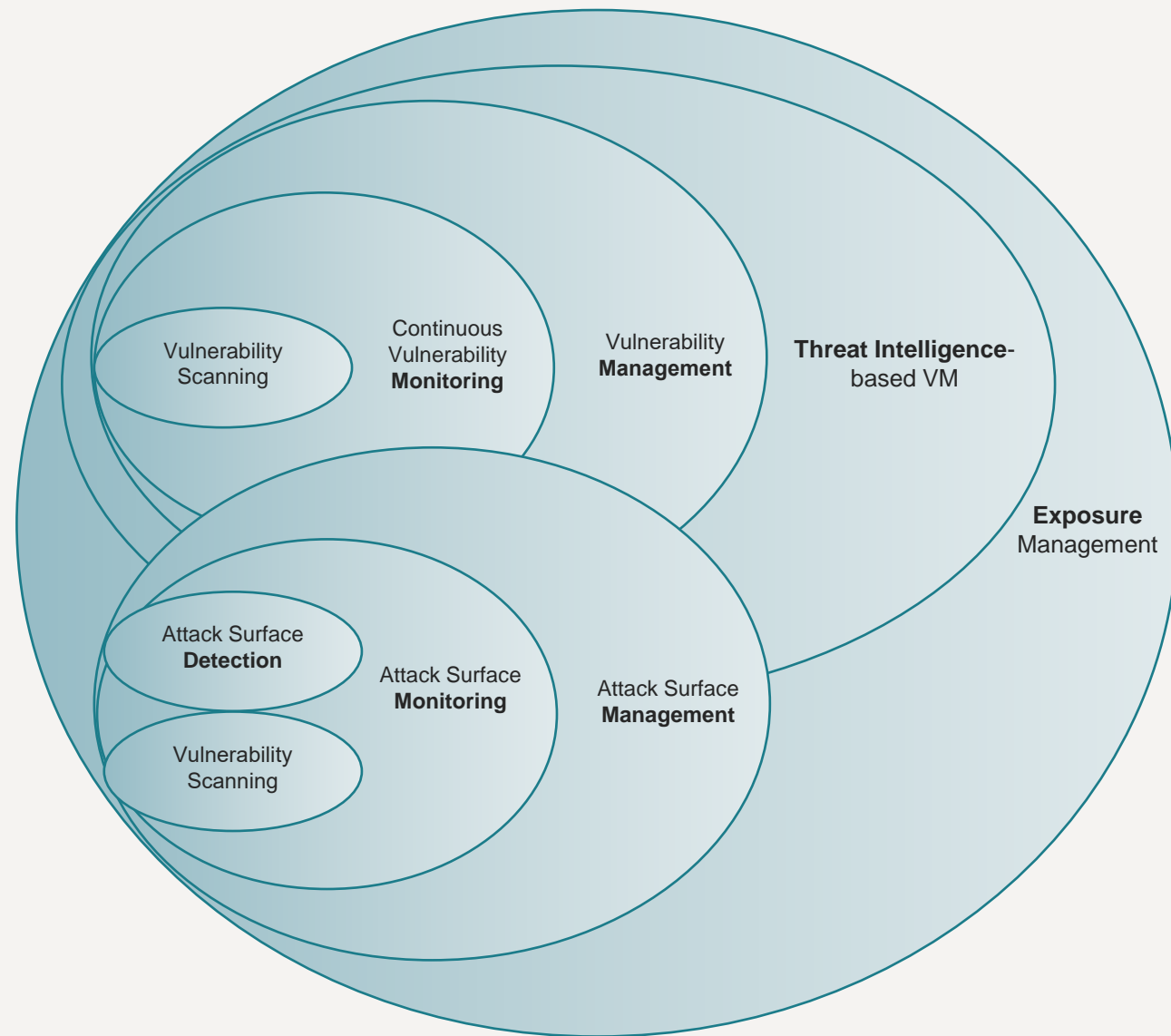
Internally: increase the required attack complexity

- *I.e. give your blue team enough time to detect and respond*

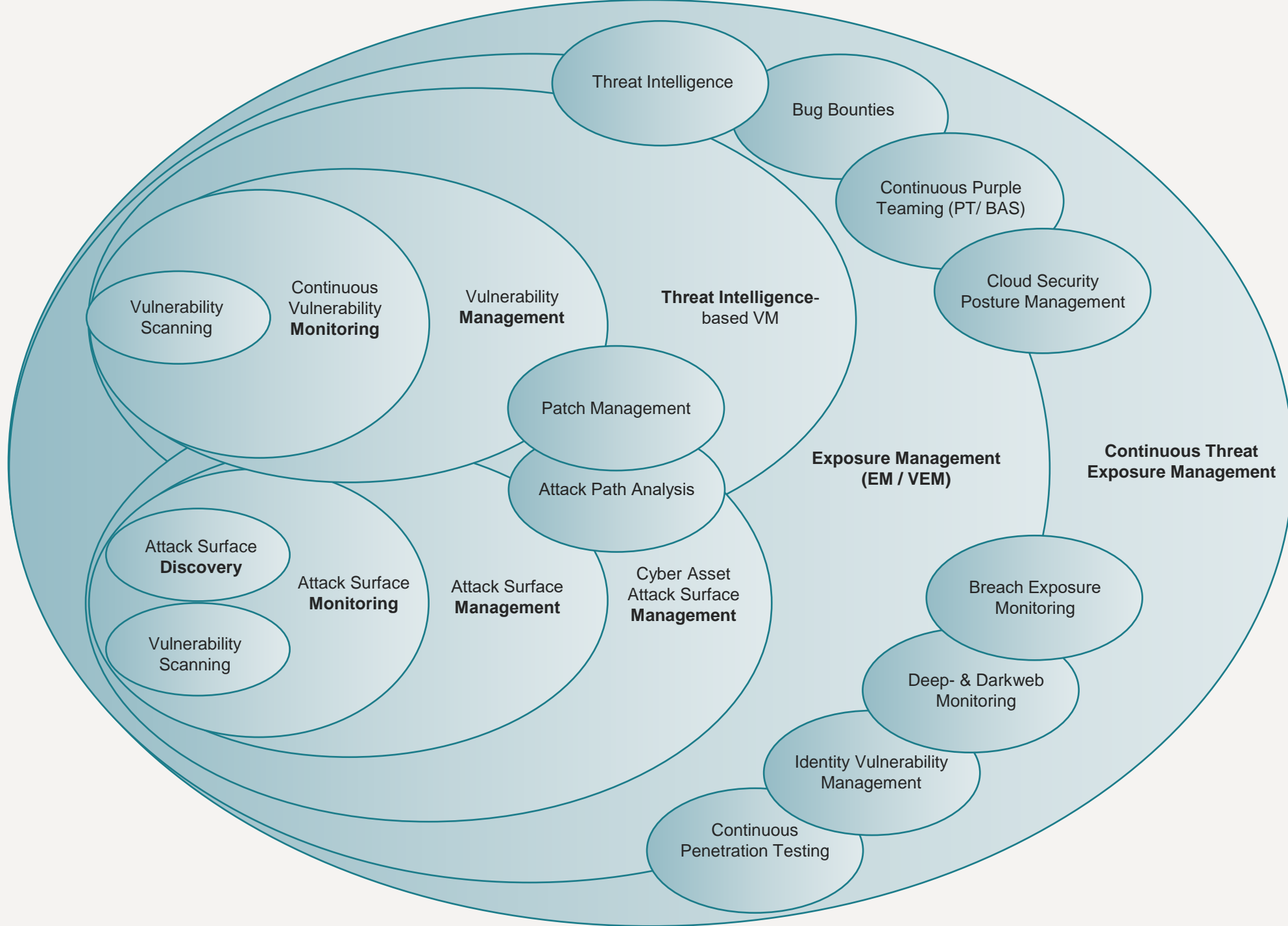


# Evolution

- **Vulnerability Scanning**
  - Assess your single on-prem perimeter firewall
- **(Continuous) Vulnerability Monitoring**
  - Automatically assess your infrastructure at continuous intervals. Simple reporting
- **Vulnerability Management**
  - Follow-up discovered vulnerabilities in a structured way, see trends, create reports, mitigate and resolve issues
- **Attack Surface Management**
  - Expands with automatic asset detection. Attacker's perspective and smarter vulnerability prioritization.
- **Threat Intelligence-based VM**
  - Increasingly sophisticated attackers necessitate more insight, actively using threat intelligence feeds
- **Exposure Management**
  - Tougher prioritizing, shift from vulnerabilities to validated exposures
- **Continuous Threat Exposure Management**
  - ...







# Continuous Threat Exposure Management

## Definition

*«An integrated, iterative approach, made of five-steps cycles prioritizing and validating responses and optimizations to continually refine security posture improvements.»*



*Gartner names CTEM as the second most important strategic technology trend for 2024 (right after AI ...).*

Source: [Gartner](#)





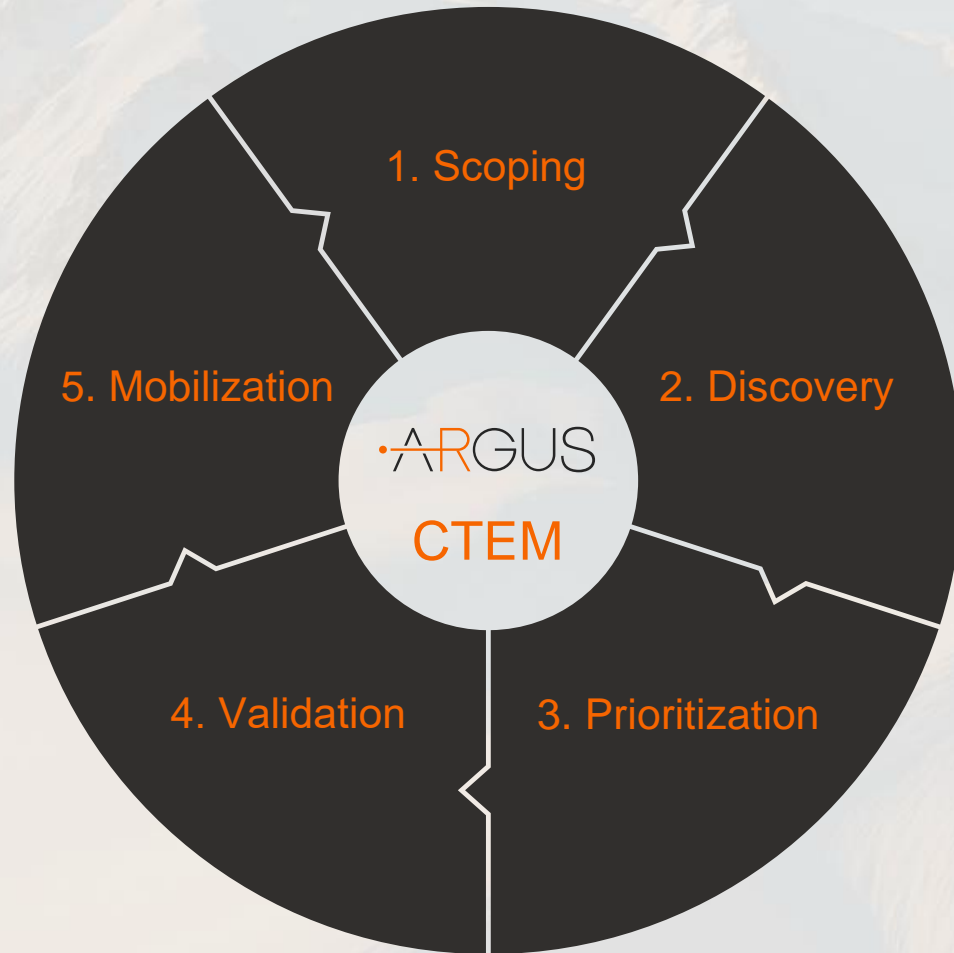
# CTEM: Next-Gen VulnMgmt

- Focusing on **threats** and **exposures**
- Scope to **business goals**, not technical objectives
- Continuous **validation**
  - Proactive: assess security controls
  - Reactive: test detection and response





# The CTEM Cycle



## 1. Scoping

- Define specific business objects, key recourses, and their potential threat vectors
- Start smaller, expand later

## 2. Discover

- Inventory and categorize assets and exposures using several different solutions for discovery and assessment

## 3. Prioritization

- Focus on exposures related to critical business objects, factoring in compensating controls and tolerance for residual risk
- The goal is not to fix everything - assess based likelihood and impact

## 4. Validation

- Simulate attack scenarios to validate findings, test the effectiveness of both mitigating controls and detection and response
- Produce evidence for convincing business stakeholders

## 5. Mobilization

- Mobilize resources to fix, mitigate, or accept discovered risks
- Don't fight symptoms – battle root causes

# Vulnerability management

🌐 5 languages ▾

Article [Talk](#)

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From Wikipedia, the free encyclopedia



This is an **old revision** of this page, as edited by **Danielcornell** ([talk](#) | [contribs](#)) at 22:25, 18 May 2009 ([← Created page with "Vulnerability management is the structured approach to maintaining an appropriate security state for an enterprise computing environment. Six steps for vulnerabili..."](#)). The present address (URL) is a **permanent link** to this revision, which may differ significantly from the **current revision**.

(diff) [← Previous revision](#) | [Latest revision \(diff\)](#) | [Newer revision](#) [→ \(diff\)](#)

Vulnerability management is the structured approach to maintaining an appropriate security state for an enterprise computing environment.

Six steps for vulnerability management programs:

Scoping

**Define Policy** - Organizations must start out by determining what the desired security state for their environment is. This include determining desired device and service configurations and access control rules for users accessing resources.

Discovery

**Baseline the Environment** - Once a policy has been defined, the organization must assess the true security state of the environment and determine where instances of policy violations are occurring.

Prioritization

**Prioritize Vulnerabilities** - Instances of policy violations are [Vulnerability\\_\(computing\)](#). These vulnerabilities are then prioritized using risk and effort-based criteria.

**Shield** - In the short term, the organization can take steps to minimize the damage that could be caused by the vulnerability by creating compensating controls.

Mobilization

**Mitigate Vulnerabilities** - Ultimately, the root causes of vulnerabilities must be addressed. This is often done via patching vulnerable services, changing vulnerable configurations or making application updates to remove vulnerable code.

**Maintain and Monitor** - Organizations' computing environments are dynamic and evolve over time, as do security policy requirements. In addition, additional security vulnerabilities are always being identified. For this reason, vulnerability management is an ongoing process rather than a point-in-time event.



# “Validation”

- Simulate attack scenarios to validate findings, test the effectiveness of both **mitigating controls** and **detection and response**
- **Proactive validation:** test mitigating controls
  - Can a given threat actually happened in our systems?
- **Reactive validation:** test detection and response
  - Can we sufficiently defend against this threat?





# Proactive validation

- **Penetration testing** validates identified threats
- Three results:
  - Not possible to exploit (low **likelihood**)
  - Possible, but no results/little effect (low **impact**)
  - Possible, and exploitation gives results (high **likelihood** + high **impact** = high **risk**)



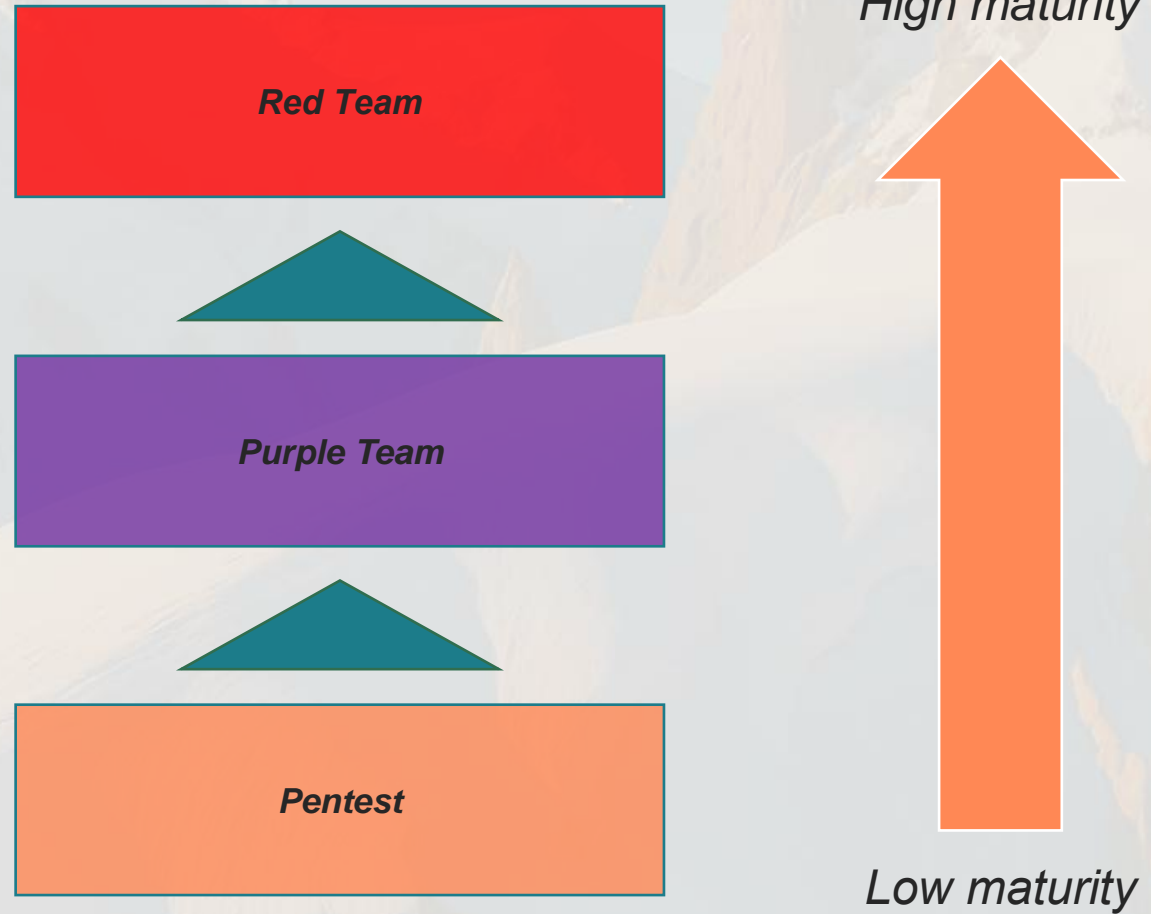


# Reactive validation

- **Purple teaming** (or “BAS”) validates identified threats
- Three results for a given threat:
  - Detected and responded to
  - Detected but no response (medium **impact**)
  - No detections at all (high **impact**)



# Proactive validation + reactive validation





# CTEM: Next-Gen VulnMgmt

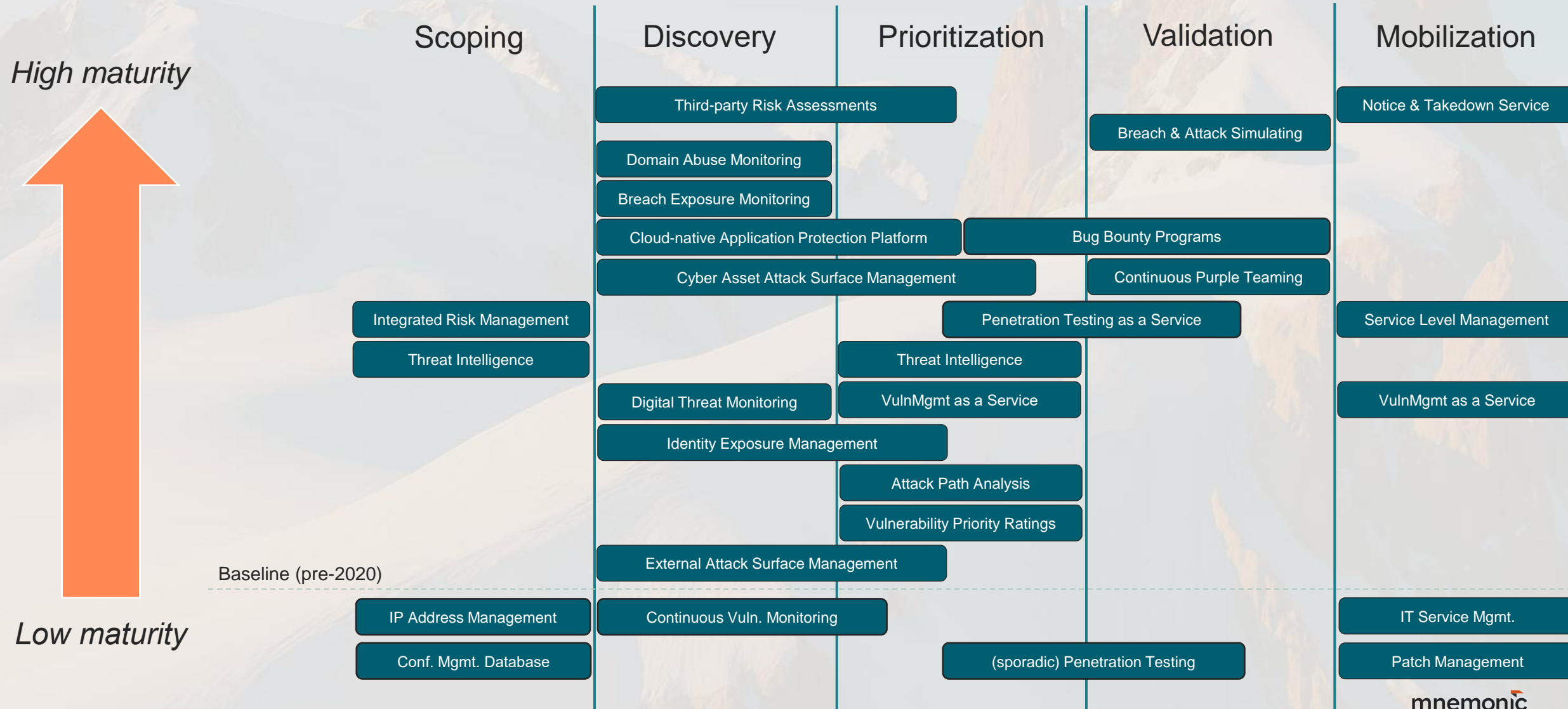
- *“A framework for working with the several different technologies, processes and solutions that this area now encompasses”*

*“78% of Organizations Use More than 50 Different Cybersecurity Products to Address Security Issues”*

- Not a new «silver bullet»
- Standard methodology for vulnerability management is still relevant
  - But this might make it easier to structure everything...



# CTEM in Practice







# Key takeaways

- **Pick-and-choose**
  - Do not try to implement all at once, focus on aspects that makes most sense for your organization
  - In most cases, for quick ROI: start with EASM





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- **Shift focus: *exposures, not vulnerabilities***
  - Focus on removing exposures, not solely vulnerabilities and patching



### Vulnerability Observations Search

FILTERS

CustomerAssetserver1.globex.lab.mnemonic.noGroupT

| Severity | CVSS ↓ | Exploit | Vulnerability ID |
|----------|--------|---------|------------------|
| 7.5 HIGH | 7.5    |         | MV101-35450      |
| 7.5 HIGH | 7.5    |         | MV101-42873      |
| 7.5 HIGH | 7.5    | Exploit | MV101-94437      |
| 0 INFO   | 0      |         | MV101-10114      |
| 0 INFO   | 0      |         | MV101-10180      |
| 0 INFO   | 0      |         | MV101-10335      |
| 0 INFO   | 0      |         | MV101-10335      |

DeHashed

Tools

Search

Monitoring

WHOIS

Documentation

Other

Data Wells

Support

Profile

Notifications

Search

AllEmailUsernamePasswordHashed PasswordIP AddressNameAddress

example.com

1760 MS1,131,62923,271,162,73323,869

@Example.ComZynga.com

.comZynga.com

HALL@EXAMPLE.COMLuxottica

Copy Selected

1234...499

server1.globex.lab.mnemonic.no

Windows Server 2012

server1.globex.lab.mnemonic.no

| 0 INFO | 0 | MV101-10114 | ICMP Timestamp Request Remote Date Disclosure | server1.globex.lab.mnemonic.no |          |                    |                     | 2020,               |
|--------|---|-------------|---|--------------------------------|----------|--------------------|---------------------|---------------------|
| 0 INFO | 0 | MV101-10180 | Ping the remote host                          | server1.globex.lab.mnemonic.no | tcp/0    | Globex Corporation | Oct 14, 2024, 03:01 | Mar 05, 2020, 03:10 |
| 0 INFO | 0 | MV101-10335 | Nessus TCP scanner                            | server1.globex.lab.mnemonic.no | tcp/3389 | Globex Corporation | Mar 05, 2020, 03:10 | Mar 05, 2020, 03:10 |
| 0 INFO | 0 | MV101-10335 | Nessus TCP scanner                            | server1.globex.lab.mnemonic.no | tcp/5000 | Globex Corporation | Mar 05, 2020, 03:10 | Mar 05, 2020, 03:10 |



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- **Shift focus: *exposures, not vulnerabilities***
  - Focus on removing exposures, not solely vulnerabilities and patching
- **Do not forget Identities**
  - An attacker's best friend is on-prem AD when the organization is "moving to the cloud"



```
PS C:\Users\mnemonic-pg\Documents\mnemonic\Tools> .\Rubeus.exe asktgt /user: [REDACTED] /rc4: [REDACTED] /ptt
```

# Rubeus

v2.2.1

\*] Action: Ask TGT

\*] Using rc4\_hmac hash: 0e: [REDACTED]

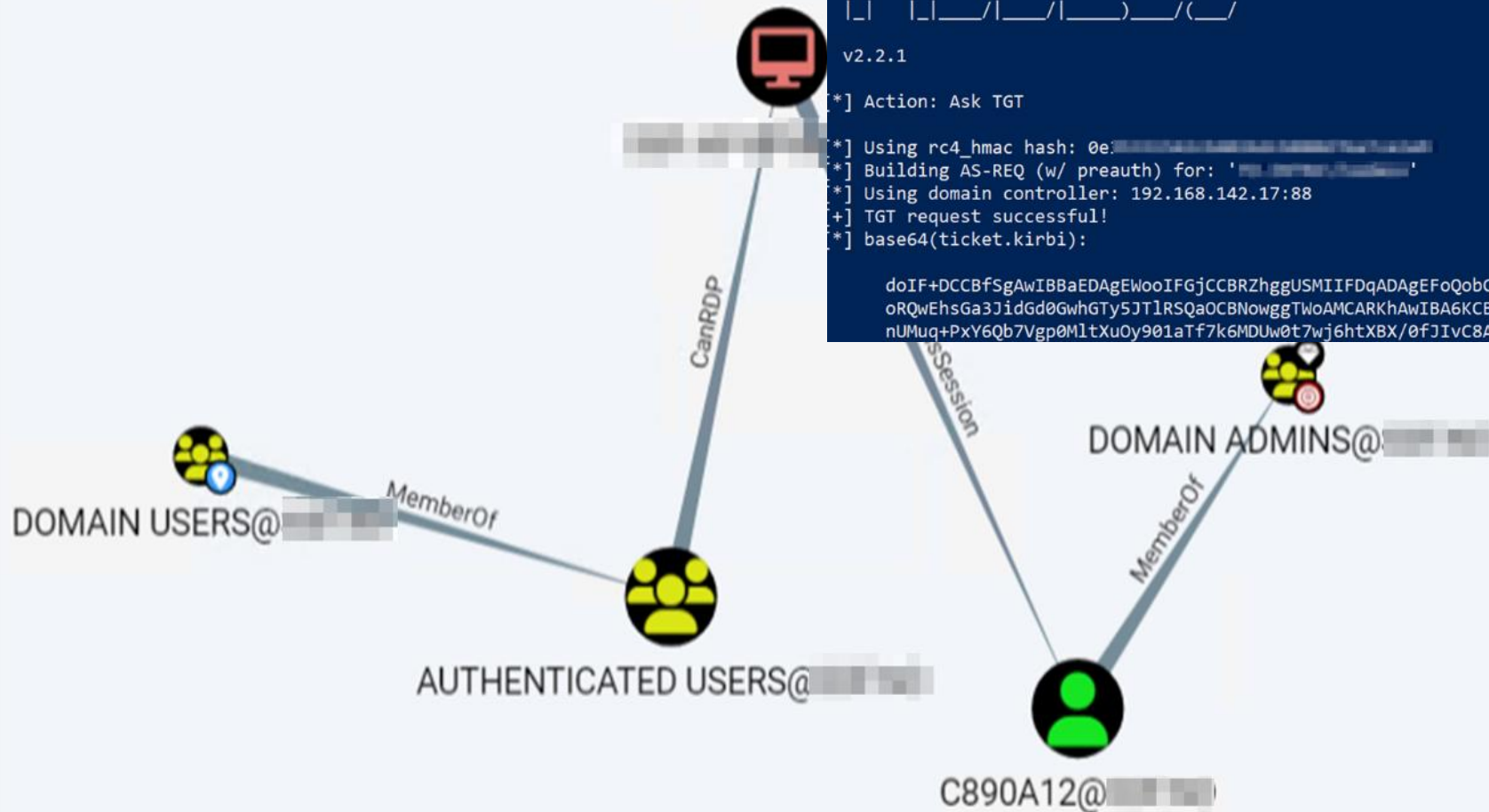
\*] Building AS-REQ (w/ preauth) for: ' [REDACTED] '

\*] Using domain controller: 192.168.142.17:88

+] TGT request successful!

\*] base64(ticket.kirbi):

```
doIF+DCCBfSgAwIBBaEDAgEWooIFGjCCBRZhggUSMIIFDqADAgEFoQobCEZPLk1OVFJBoh0wG6ADAgEC  
oRQwEhsGa3JidGd0GwhGTy5JTlRSQaOCBNowggTwoAMCARKhAwIBA6KCBMgEggTEP+8mEYybolfaUOs4  
nUMuq+PxY6Qb7Vgp0MltXu0y901aTf7k6MDUw0t7wj6htXBX/0fJIVC8ATVR7qadvdzs5zun2IGlr8Zu
```





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- **Threat Intelligence**
  - Leverage TI information in all cycles of the process, from scoping to mobilization





## Advisory - Critical FortiManager vulnerability

## DESCRIPTION

Reported by  ARGUS Oct 23, 2024, 17:41:19

Dear mnemonic contact,

This advisory concerns a critical vulnerability in Fortinet FortiManager that has been identified. mnemonic's Incident Response Team have responded to an incident where this vulnerability was yet publicly disclosed by Fortinet.

### Background

On 13th of October, mnemonic received reports that an undisclosed and critical vulnerability had been identified. The vulnerability is likely to pose a significant risk to organisations using Fortinet devices [1]. The vulnerability, which has not yet received a CVE ID, is likely to be related to advisory FG-IR-24-423 with a preliminary rating of 9.8 (critical). mnemonic have known exploitation occurring on the 22nd of September.

The vulnerability is reported publicly to be present in the FortiGate to FortiManager communication. FortiManager defaults to allowing any device to register and become a managed device. The vulnerability allows bypassing the need for a valid certificate, however this requirement is trivial to bypass, as a FortiGate box or VM can be abused in this manner. Once the threat actor has registered a device to FortiManager, the vulnerability allows remote code execution on the FortiManager. mnemonic has achieved the threat actor has free reign over downstream devices.

### Threat Intelligence assessment

The vulnerability presents a significant risk to organisations due to the potential for exploitation. Successful exploitation of this vulnerability could allow threat actors to bypass FortiGate firewalls and internal networks, which could further lead to compromise of internal systems [3]. There is no Proof of Concept (PoC) available for this vulnerability, but is expected to be exploited in the coming days.

mnemonic is aware of successful compromises of organisations in Norway and Belgium. mnemonic's Incident Response Team has also responded to an incident where this vulnerability was the vector.

It is likely that the threat actor performed Internet wide scan and exploitation as per mnemonic TI assess that it is likely that the threat actor select high value targets for further operations. The activity has been attributed to China-linked threat actor group. mnemonic TI have not verified this [2][3].

### Affected systems

Fortinet has not yet publicly released information about which systems are affected by this vulnerability:

- FortiManager versions 7.6.0 and below
- FortiManager versions 7.4.4 and below

## Vulnerability Observations Search



SAVE AS FILTER

COPY LINK

Keywords



SEARCH

RESET

Customer

Asset

Group

Time range

Oct 21, 2024, 18:42 -

Resolution 1

Criticality

User

Vulnerability

Component 1

74 observations



Severity

Vulnerability ID

Vulnerability Definition Name

Affected asset

Socket

Last updated

Created

0 INFO

MV101-11154

Unknown Service Detection: Banner Retrieval

tcp/541

Oct 31, 2024, 12:46

Oct 31, 2024, 12:46

0 INFO

MV101-11154

Unknown Service Detection: Banner Retrieval

tcp/541

Oct 31, 2024, 12:46

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MV101-11154

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- **Continuous validations**

- Implement continuous proactive (penetration testing) and reactive (purple teaming / BAS) validating steps



Confidential

Report  
Q4  
PortfolioPlace  
Date  
Version  
Author**Confidentiality**  
All content and information  
is confidential and not to be  
disclosed to third parties without  
prior written consent.

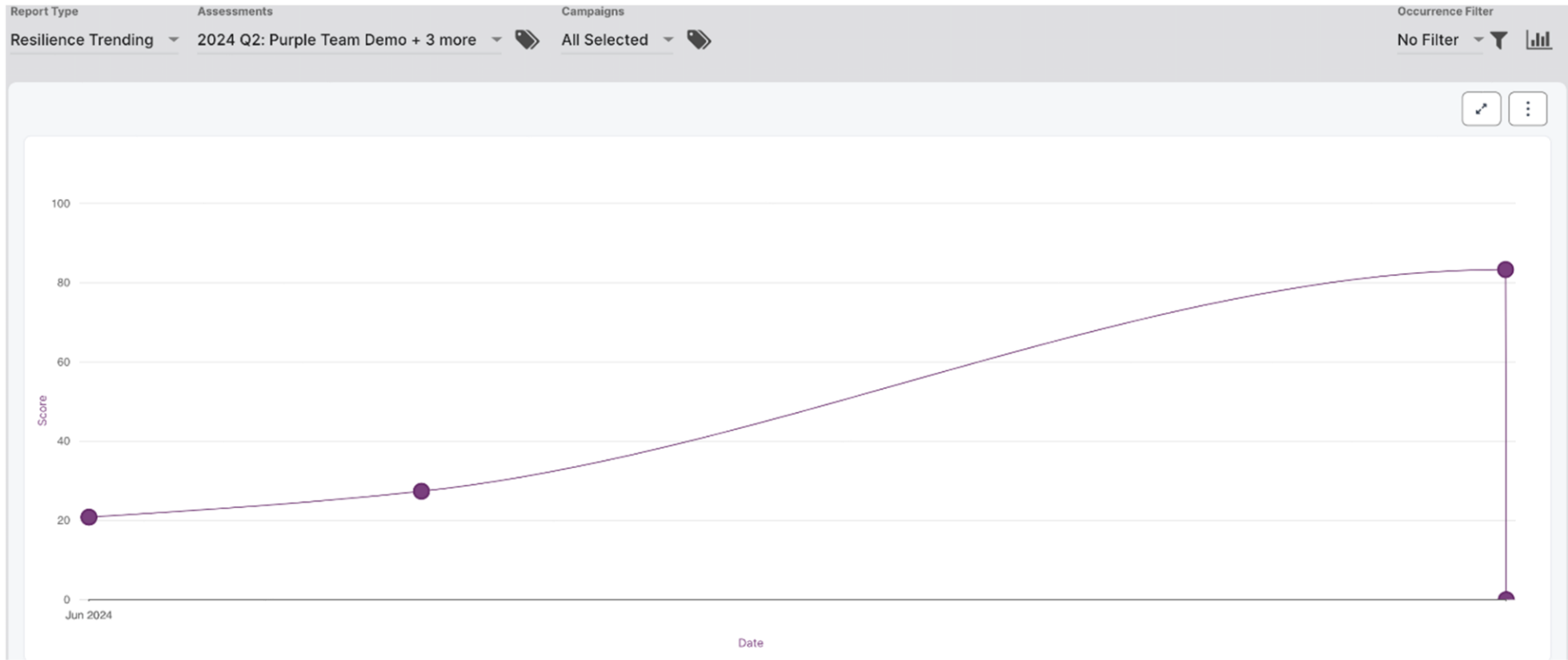
vctr

ENVIRONMENT  
Purple Team Q3

Testing

Reporting

Library





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Thank **you!**

mnemonic

**Peder Grundvold**

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[mnemonic.io/solutions/vulnerability-and-exposure-management](https://mnemonic.io/solutions/vulnerability-and-exposure-management)